INALLIANCE
Annual Report
2011-2012

INALLIANCE ASPIRE to Excellence® carf ACCREDITED CARF-accredited Community Employment Services

INALLIANCE: Building A More Livable Workable World

Serving People With Developmental Disabilities Since 1952

NORTHERN CALIFORNIA INALLIANCE
STATEMENT OF FINANCIAL POSITION
July 1, 2011 - June 30, 2012

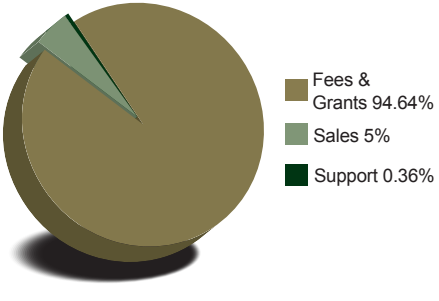
ASSETS

	2012	2011
Current Assets:		
Cash & cash equivalents	$ 4,105,282	$ 4,315,085
Investments	934,358	540,097
Accounts receivable, net	1,064,208	1,062,641
Other current assets	145,795	154,494
Total current assets	6,249,643	6,072,317
Deferred compensation plan asset	95,969	96,971
Property & equipment, net	1,774,914	1,839,118
Total Assets	$ 8,120,526	$ 8,008,406

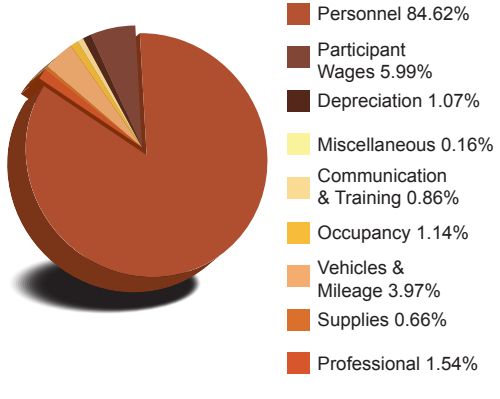
LIABILITIES AND NET ASSETS

Current Liabilities:		
Accounts payable & accrued liabilities	$ 709,607	$ 703,659
Legal reserve	600,000	600,000
Note payable, current portion	29,077	28,218
Total current liabilities	1,338,684	1,331,877
Deferred compensation plan liability	95,969	96,971
Note payable, less current portion	119,891	148,968
Total liabilities	1,554,544	1,577,816
Net Assets:		
Unrestricted	5,565,982	5,680,590
Unrestricted- board designated	1,000,000	750,000
Total Net Assets	6,565,982	6,430,590
Total Liabilities & Net Assets	$ 8,120,526	$ 8,008,406

Distribution of Income



Distribution of Expenses



Message from the Director

Sixty years ago a small group of families, discouraged by the lack of meaningful activities for their sons and daughters, came together to build a small center, in which they organized work activities and social opportunities for their adult children.

Sixty years later that room (green room) stills stands, and has been transformed in a number of ways. Ten years ago, it was remodeled, along with the rest of the 21st Avenue buildings. It no longer looks like a room built by volunteers, in the middle of a vacant piece of property donated by the County. Today it serves as a conference and training room, and is filled daily with Board meetings, celebrations, remembrances, Participant Advisory Committee elections and community get togethers.

Perhaps the biggest transformation is how it is perceived by the community around us. Like all of INALLIANCE, the programs in that room started as segregated opportunities for adults with developmental disabilities. Over the last 60 years our focus has remained meaningful work and community life, and now that focus is fulfilled outside the walls of that "room" and in the communities in which people live and work.

We are very proud of the founding families who built that first room, and defied the community which often told them to institutionalize their children and walk away. We are proud of the staff who recognize that people with disabilities are capable and able to participate in their communities; our management team, who have held fast to our mission through years of rate freezes and State budget chaos; and our Board of Directors, who uphold our vision and support our efforts.

That first room was built by courageous people who wanted more for their children. INALLIANCE has grown into a positive force for integration and inclusion of people with disabilities in their communities, assisted by courageous people who continue that early vision.

Diana DeRodeff
INALLIANCE Executive Director

Green room before renovation

Sacramento office under construction

Sacramento office after renovation

Program Performance

Supported Employment Program (SEP)

SEP provides individual consultation and job placement to individuals requiring assistance in obtaining and retaining employment in the community.

In the 2011/2012 Fiscal Year, SEP served 41 participants and employed 3 staff. Participants averaged 26 hours per week and earned an average of $11.10 per hour. Employers included City Bicycle Works and UC Davis Medical Center. The job retention rate for individuals who have been working for six months or longer was 97%.

Consumer Alexa McBride (left) with SLS Case Manager Rebecca Aman at the 10th Annual Sacramento Chef Challenge.

Supported Living Services (SLS)

SLS offers a variety of services to individuals who wish to live in their own homes with support. Plans to secure and maintain chosen housing and staffing are designed and implemented by the individual, utilizing the Person-Centered Planning process, in conjunction with an assigned case manager.

In the 2011/2012 Fiscal Year, SLS served 63 participants and employed 152 staff. SLS successfully developed and implemented quality employee trainings to ensure participants receive the highest levels of support.

Work and Life Skills (WLS)

WLS is a community based program combining vocational training and community access services for individuals who do not need 1:1 support. The desired outcome of the program is increased community integration and participation in supported work.

In the 2011/2012 Fiscal Year, WLS served 82 participants and employed 27 staff. Participants averaged over 21 hours per week and earned $1.50-$8.80 per hour. Worksites included Beck's Furniture, Regional Transit, Nor-Cal Beverage Co. and UC Davis Health System among others.

Program Performance

Independent Living Services (ILS)

ILS offers 1:1 training for individuals who wish to live on their own in homes of their own. Systematic teaching methods foster independence and assist individuals to learn to perform the tasks of daily living needed for an independent lifestyle.

In the 2011/2012 Fiscal Year, ILS served 25 participants and employed five staff. Within the last year, ILS has continued to gain a positive reputation which has resulted in an increase of referrals to the program.

Community Training Program (CTP)

The main focus of CTP is to support individuals in the community, at job sites and in college classes that match their skills and interests. Vocational training and community skills training are provided to individuals with a wide range of intellectual and developmental disabilities requiring 1:1 or 1:2 supports.

Consumer James Clark (left) with Employment Training Specialist Koua Vang at a CAC meeting.

In the 2011/2012 Fiscal Year, CTP served 144 participants and employed 98 staff. Participants averaged 1-10 hours per week, and earned $1.86-$10.00 per hour. Worksites included, among others, Authentic Promotions and Tap Plastics. Many participants were involved in volunteer activities at various organizations including Sacramento Food Bank, Project R.I.D.E, and Southgate Library.

Consumer Advisory Committee (CAC)

In 2004, the CAC began as a small group of INALLIANCE participants working to support the rights of consumers who utilize INALLIANCE services. Since that time membership has grown, and the CAC now meets every two months to ensure that all individuals served by INALLIANCE are living the life they want to live. Development of a Consumer Satisfaction Survey has been the primary focus of the 2011/2012 Fiscal Year. The survey will be distributed in the fall of 2012, and will allow participants to provide feedback on INALLIANCE services.

2011/2012 Highlights

2011 Gold Rush Fun Run

October 8, 2011

El Dorado County residents came out in support of INALLIANCE at the 3rd Annual Gold Rush Fun Run. The event raised nearly $6,000 for programs that support the health, safety and independence of people with developmental disabilities.

December 2011

INALLIANCE embarked on the development of a new program to provide personalized in-home care to an aging population. INALLIANCE Elder Care, designed to maintain an individual's independence, dignity and privacy, began offering services in July of 2012.

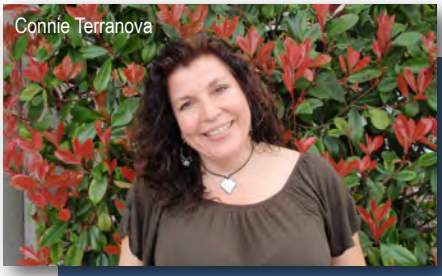
January 2012

The Yolo County Board of Supervisors recognized INALLIANCE for 60 years of service to the community.

2012 Sacramento Chef Challenge

May 2012

INALLIANCE Employment Training Specialist Connie Terranova, received the California Direct Service Provider of the Year Award from the ANCOR (American Network of Community Options and Resources.


Connie Terranova

June 23, 2012

Nearly 1,000 guests helped INALLIANCE raise over $20,000 at the 10th Annual Sacramento Chef Challenge fundraiser.

President's Message

On behalf of my colleagues on the INALLIANCE Board of Directors, I want to state our sense of pride to be a small part of the team serving Sacramento and the surrounding region, particularly in this, the 60th anniversary of the organization's beginning. In her message, Executive Director Diana DeRodeff described the reasons INALLIANCE was started, and it's important to know that the original vision and mission still apply--that of providing services that assist people in pursuing meaningful lives.

One needs only to take a tour in the field to see INALLIANCE's contributions toward that objective. Whether it's a job coach at La Bou; another helping someone live independently; or providing assistance to someone in tending their own personal garden, INALLIANCE continues to help people live alongside all of us in our communities.

The Board's role is meaningful, though trivial compared to the daily efforts of the INALLIANCE staff and managers. Our primary job is to provide a check-and-balance on the leadership and financial management of INALLIANCE, but that's an easy task given the integrity and level of commitment that the management staff show in everything they do. And, despite years of cuts in state funding, I am glad to report that INALLIANCE remains fiscally sound.

On this latter point, I want to encourage all of us to take up the call of advocacy. We enjoy one benefit in the perspective of the lawmakers who make decisions about funding for programs like INALLIANCE--on a bipartisan basis, they all agree that the population we serve merits support. Unfortunately, however, in these tight economic times, they have faced tough decisions resulting in strain on programs throughout the state. As they sort through competing priorities, we all must remind them of how crucial these services are.

Another role the Board plays is that of cheerleader. It's our job to sell tickets to fund-raising events, to promote INALLIANCE in our daily lives, and to be as supportive as we can to the staff. We promise to do a better job on the first two of these in 2013. Again, we want to thank the INALLIANCE staff for all that they do. You make a difference in people's lives every day, and we are all better for your efforts.

We wish all a happy and productive 2013!

Carl London II, President
INALLIANCE Board of Directors

We would like to thank the many individuals and businesses who contributed to INALLIANCE in 2011 and 2012!

101.9 the Wolf
Alainn Yu Salon & Spa
Anderson Valley Brewing Co.
Aquarium of the Bay
Art of Cigars
Asian Art Museum
Atlantis Casino Resort and Spa
Atmytable.com
Authenticpromotions.com
Avenue Wine Company
B Street Theatre
Baja Burrito
Barsetti Vineyards
Barsotti Juice Company, Inc.
Berryessa Gap Winery
Black Oak Casino
Boa Vista Orchard
Bogle Vineyards
Buckhorn Grill
Build A Bear
C.C. Myers, Inc. Charitable Foundation
Cabot Creamery Coop
Cache Creek
Cal Athletics
California Academy of Science
California Musical Theater
Capital Stage
Capitol Partners
Cielo Estate
Clarksburg Wine Company
Club Cal Neva Nevadan Hotel
Colibri Ridge Winery & Vineyard
Colusa Casino Resort
Comstock's Magazine
Cordova Golf Course
Crispin Cider
Crocker Art Museum
Cuisine Noir Magazine
Cupcake Craving
Damsel in Defense
Delta Blue Blueberries
Disneyland Resort
Dogswell
Dos Coyotes Border Café
Doubletree
Downtown Grid
EarthSmart Products LLC
Edible Sacramento
El Dorado Hotel and Casino
El Dorado Pet Club
Elegance Limousine
Embassy Suites
Esquire IMAX Theatre
Evangeline's
Farm Fresh To You
Firestone Walker Brewing Co.
Fiscalini Farms
Five Rivers Tandoori
Fleischmann Planetarium
Folsom Foto
Friends of El Dorado Trail
Gekkeikan Sake
General Produce
GFBB Benefits
Go Girl Energy Drink
Gold Country Retirement
GolfLand
Good Stewart Catering
Gunther's Ice Cream
Harrah's Entertainment
Honest Beverages
Hoppy Brewing Co.
IFLY SF Bay
Il Forno Classico
Il Gioiello Winery
INALLIANCE
Indegene Cellars
Infineon Race Way
Institute of Technology
It's A Grind
It's All Yoga
Janice Walker IT Consulting
King Andrews Vineyards
Kline Music
Lagunitas Brewing
Larabar
Lavender Blue Wine
Lucero Olive Oil
Mangels Vineyard
Mani Imports
Markstein Beverage Co.
McConnell Estates
Mendocino Brewing Co.
Mia Sorella
Montevina Winery
Morgan's Restaurant
Mountain Mandarin Festival
National Automobile Museum
New Orleans Bill
Oakstone Winery
Old Town Grill
ONE Coconut Water
Pacific Fresh Seafood
Pampered Chef
Paragary Restaurant Group
Pavilion Car Wash
Peirano Estates Vineyard
Pier 39
PinkCalyx.com
Pipeworks
Pirate Brands
Potter's Crackers
Practical Cycle
Prana Solutions
Preferred Meats
Propp Christensen Caniglia
Pyramid Alehouse
Rainbow Bridge Jewelers
Raley's
Raw Revolution
River's Edge Café
Road ID
Rocknasium
Rose & Kindle
RPM Indoor Cart Racing
Rubicon Brewing Co.
SacDine.com
Sacramento Aquatic Center
Sacramento Theatre Co.
Sacramento Zoo
SAFE Credit Union
San Francisco Giants
San Jose SaberCats
San Jose Sharks
Sassy Sweets by Monique
Shafsky House
Sierra Knolls Vineyard
Sierra Nevada Brewing Co.
Sima's Sweets & Sours
Sinful Treats
Sky High Sports
SMUD
Stockton Thunder
SureWest Foundation
Terra d'Oro Winery
Thai Basil
The Body Shop
The Cheesecake Factory
The San Francisco Ballet
The Yoga Solution
Tower Theater
Triple Dee's Delights
Two Rivers Cider
UC Davis Health System
Vaneli's Coffee
Vanilla Bean
Vermont Hard Cider Co.
Watts Winery
Wharton Wines
Winterhill Olive Oil
Yelp