

#### Fall 2015

INALLIANCE 6950 21st Avenue Sacramento, CA 95820 916-381-1300 info@inallianceinc.com www.inallianceinc.com



# The Insider

INALLIANCE: Building A More Livable Workable World

Serving People with Developmental Disabilities Since 1952

"Life starts all over again when it gets crisp in the fall." —F. Scott Fitzgerald, The Great Gatsby

It seems as though Summer wasn't going to end this year, and all of a sudden the green leaves turned into a bounty of beautiful oranges, yellows and reds filling the Sacramento skyline and a chill filled the air.

The long summer was an eventful one here at INALLIANCE. We waged a long and hard fight with the Governor's office, one filled with phone calls to legislators, rally's and countless man hours of advocacy on behalf of our program participants, and all people with disabilities throughout the state. In the end, we just didn't get the funding we wanted. Learn how you can advocate for yourself or on behalf of a loved one at www.inallianceinc.com/advocacy

# **Inside this Issue:**

•INALLIANCE helps create the Northern California Business Advisory Council •Day of Caring rain barrel project photos •SPECIAL INSERT - 2014/2015 Annual Report •Giving Thanks

•Help us while you shop online with iGive.com

For the second year, we participated in the United Way's Day of Caring; it was a day for a volunteer project on our Sacramento campus. In just a four hours, our team set up a 16-barrel rain harvesting system. Water collected (once it starts raining again!) will be used to irrigate landscaping throughout the property.

As summer came to an end, work began on our back building, which will create a new space for the Supported Living department, as well as additional meeting, kitchen, and restroom space.



Board of Directors

#### **OFFICERS**

PRESIDENT Carl London

VICE PRESIDENT Dave Leporiere

SECRETARY
Steve Van Den Broeke

TREASURER
Seren Taylor

#### DIRECTORS

David Engberg

John Hooper

**Ted Morley** 

Sheri Remson

**Chris Rice** 

Karin G. Shine





## INALLIANCE helps form the Northern California Business Advisory Council

Integrating people with disabilities into our local workforce

INALLIANCE, along with the UC Davis MIND Institute, Futures Explored, and Progressive Employment have joined together to create the Northern California Business Advisory Council.

The goal of the Council is to meet with like-minded professionals who are dedicated to providing guidance, advice and support for continuing high quality workforce development programs. Held quarterly, meetings will feature speakers from non-profit agencies, businesses who hire adults with disabilities, and government agency representatives.

Who should attend?

Local businesses who are interested in hiring adults with disabilitiesCompanies willing to share positive stories about hiring an adult with a disability

•Job coaches, supported employment, similar program representatives

The next meeting scheduled for Wednesday, January 27th, location and time TBD. Contact Alonso Garcia at 381-1300 x 341, or follow us at www.facebook.com/inallianceinc for notifications.

# Rain Barrel System Installation

Volunteers assembled and installed a 16-barrel rain harvesting system as our project during the United Way's Day of Caring.





Top: Volunteers line up around the rain water collection barrels. Left: Finishing touches are put on the assembled rain barrels.

Get updates online! Join our online mailing list at www.inallianceinc.com/newsletter or follow us on Facebook and Twitter:



facebook.com/InAllianceInc

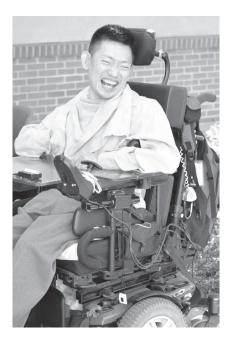




# Annual Report 2014/2015 July 1, 2014 - June 30, 2015









Sacramento Office 6950 21st Avenue Sacramento, CA 95820 (916) 381-1300 Foothills Office 660 Main Street Placerville, CA 95667 (530) 344-1244 North Valley Office 411 4th Street Wheatland, CA 95692 (530) 633-9927

# A message from the President

#### Dear Friends of INALLIANCE,

As we head toward our 65th year, we remain committed to mission-driven goals, but we also face challenges. The biggest is assuring that we have enough funding to support the vision of helping people with developmental disabilities in the region attain interesting and fulfilled lives.

First, we must convince the leaders in the Legislature and the Governor's Office to raise rates for the services we offer—something they have not done since 2006. To expect the same or better levels of service out of rates from nine years ago is unrealistic, and we need the help of our staff, the people we serve, and their families to join us in relaying this message.

Secondly, we all need to roll up our sleeves and commit to excellence in making sure opportunities continue for the population we serve. This means raising funds to support our mission, identifying employers who will put our people to work, and continuing the message that the people we serve deserve to be fully integrated into our community. To raise awareness and funds, we are excited to bring back our popular "Chef Challenge" in 2016, and we hope to see you there.

The Board of Directors is doing what it can to provide leadership in working with INALLIANCE's staff to accomplish these objectives. If you want to find out how YOU can help, please do not hesitate to contact either the Board or INALLIANCE directly.

Sincerely,

Cul foulour

Carl London President, INALLIANCE Board of Directors

STATEMENT OF FINANCIAL POSITION			
July 1, 2014 - June 30, 2015			DISTRIBUTION of
5	2015	2014	INCOME
Current Assets:			
Cash & Cash equivalents	2,115, 104	3,161,643	
Investments	3,136,221	1,968,915	
Accounts receivable, net	1,499,555	1,291,963	Professional Fees - 94%
Other current assets	145,597	162,526	Services - 4%
Total current assets	6,936,477	6,585,047	Contract Sales - 2%
Deferred compensation plan asset	64,337	61,179	Public Support/Fundraising - 0%
Property & equipment, net	2,137,191	1,911,565	
Total assets	9,138,005	8,557,791	
Current Liabilities:			
Accounts payable & accrued liabilities	1,190,244	938,426	DISTRIBUTION of
Legal reserve	52,464	53,900	EXPENSES
Note payable, current portion	22,096		
Total current liabilities	1,264,804	992,326	
Deferred compensation plan liability	64,337	61,179	Personnel Salaries & Benefits - 85% Production Participant Wages - 5%
Note payable, less current portion	69,968		Transportation - 4%
Total liabilities	1,399,109	1,053,505	■ Professional Costs - 2% ■ Occupancy - 1%
Net assets:			Production Materials - 1% Interest, Misc., Depreciation - 1%
Unrestricted	4,738,896	5,604,286	Communication - 1%
Unrestricted - board designated	3,000,000	1,900,000	Supplies - 0%
Total net assets	7,738,896	7,504,286	
Total liabilities & net asse	ts 9,138,005	8,557,791	

# 2014/2015 PROGRAM PERFORMANCE

#### **Community Training Program (CTP)**

CTP offers one-to-one and one-to-two services for its participants—individuals with a wide range of intellectual and developmental disabilities—in programs based in Sacramento, Placerville, and Wheatland. Participants are supported in the community, at job sites and volunteer locations, and in college classes that match their skills and interests. Additionally, vocational training and community skills' training is provided as needed and if desired.

During the 2014/2015 Fiscal Year, CTP served more than 200 participants and employed approximately 200 staff across five programs.

#### Independent Living Skills (ILS)

ILS provides training for individuals who wish to live on their own, in a home of their own. Systematic teaching methods foster independence and assist individuals to learn to perform the tasks of daily living needed for an independent life.

In the 2014/2015 Fiscal Year, ILS served 78 participants with a staff of 13.

#### Supported Employment Program (SEP)

SEP provides individual consultation and job placement to participants requiring assistance in obtaining and retaining employment. Participants work in locations throughout the region, including The Sacramento Bee and the State Capitol.

In the 2014/2015 Fiscal Year, SEP served participants who earn, on average, \$1,200 per month. This program focuses on Job Development, Supported Employment, and Tailored Day Services, and served 45 participants who were supported by 4 staff in 2014/2015.

#### Supported Living Services (SLS)

SLS offers a variety of support services to individuals who wish to live in their own homes with support. Plans to secure and maintain chosen housing and staffing are designed and implemented by the individual, utilizing the Person-Centered Planning process, in conjunction with an assigned case manager. Hours of support range from 20 hours per week to 24 hours per day depending on the needs of the individual.

In the 2014/2015 Fiscal Year, SLS served 75 participants and employed more than 200 staff.

#### Work and Life Skills (WLS)

WLS is a community-based small-group work program combining vocational training and community access services for individuals who do not need one-to-one support. The desired outcome is to increase community integration and participation in supported work.

In the 2013/2014 Fiscal Year, WLS served 71 participants and employed 29 staff. Participants' average hourly wages ranged from \$1.68 to \$9.21, for an average of 20 hours per week. WLS continues to provide opportunities at its work sites for CTP consumers in Sacramento who receive paychecks for the work they perform at WLS job sites. The LA BOU*tique* Café kiosk on Harvard Street, open since 2013, continues to be successful and is managed by 2 staff and 3 participants, 5 days a week.

Introducing.... Community Living Services (CLS)

Community Living Services was created during the 2014/2015 fiscal year as the new home for our community living programs—Independent Living and Supported Living Services—which both provide services to adults who wish to live on their own. While the services provided to participants haven't changed, the internal support structure is now more robust and

INALLIANCE believes that people with developmental disabilities have an absolute right and responsibility to participate fully and equally in society and to maximize their own quality of life.

# A YEAR IN REVIEW

In Fall of 2013, we added a third Community Training Program (CTP) in Sacramento, bringing the total number of CTP's to five. After spending much of 2013/2014 fiscal year to get up and running, 2014/2015 was the first full year with all five programs operating. This year, the combined enrollment of all five programs increased by approximately 15% from the previous year.

The Community Living Services department was developed and launched in May 2015, with the goal to streamline our two living services under one umbrella called Community Living. Not only does this increase efficiencies for the agency, but it streamlines resources for our participants who wish to live on their own in the community. For the individual programs, Independent Living and Supported Living, services remain constant and have not changed.

With nearly 500 participants, our fleet of vehicles is driven constantly. In Spring 2015, we purchased new 4 vehicles to aid in daily transportation.

On September 2014 for the United Way's Day of Caring, volunteers helped remove the weather-beaten deck behind our main building, and prepared the area for its makeover—a cement patio with two extra-wide pathways for easier wheelchair accessibility.

Our Consumer Advisory Committee (CAC) hosted a "meet and greet" event in October 2014 to engage program participants and their families and invite them to meet with the CAC, other participants, and staff.





INALLIANCE: Building A More Livable Workable World

Serving People With Developmental Disabilities Since 1952

## Giving Thanks

A huge Thank You to Setzer Forest Products Inc. and their foundation for providing us with 4 iPads in memory of one of our participants, Caraline Koewler.

With the assistance of an iPad and Proloquo2Go (a symbol-supported communication app), our participants will be able to communicate much more easily.

Thank you for your generosity!



iPads and cases galore!

### SAVE THE DATE!

April, 2015 A Spring event is coming! Sign up for updates in your inbox at www.inallianceinc.com/contact

May 3 - BIG Day of Giving Join INALLIANCE and 600 other local nonprofits in the race to raise \$6 million in 24 hours. Get more information at www/bigdayofgiving.org or follow #BIGDoG2016 on social media.

## Help others while you shop! It's <u>THAT</u> easy to support INALLIANCE.



iGive - www.igive.com/inalliance

How it works:

- 1. Create your account
- 2. Download the iGive button (or the app on your mobile device or just visit iGive.com to shop)
- 3. Choose from over 1,700 stores to make online purchases
- 4. A percent of your purchase amount is donated to

INALLIANCE (common range is 0.5 - 6%, but varies by store, up to 24%).

It's free, it's easy, and every purchase you make generates a donation for INALLIANCE.

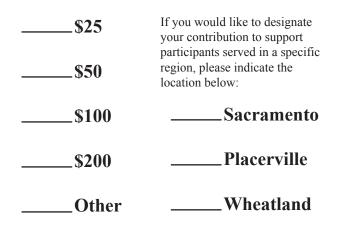


Northern California INALLIANCE 6950 21st Avenue Sacramento, CA 95820

ADDRESS SERVICE REQUESTED

As the pressure and limitations on government funds and reimbursement rates continue to fail to meet the needs of our participants, we are asking for your help. *Please support INALLIANCE in creating independent lives for adults with disabilities.* 

#### Yes, I would like to contribute:



Donations may be made online at: www.inallianceinc.com/donate



Mail checks to: INALLIANCE 6950 21st Avenue Sacramento, CA 95820